Business Faculty
Subject Syllabus

Subject Code : BIS08

Subject Title : Business Law

Subject Specification : For students in Business Faculty

Subject Overview : Students learn about the basic aspects of Business Law, including basic understanding, basic principles and systems so that students are expected to be able to understand legal issues in the trade sector. In particular, the provision of this course is also intended to provide students with an understanding of aspects of contract law in trade, laws governing subjects or traders, laws governing trade intermediaries, and payment issues in trade transactions.

Course Objectives :

1. Students understand the legal basis of the agreement
2. Students are able to distinguish the forms of business entities.
3. Students understand Limited Liability Companies.
4. Students are able to distinguish intellectual property rights.
5. Students understand domestic investment and foreign investment.

Course method **:** lecturing, case study, discussion

Learning Outcomes:

1. Knowledge : know how to explain all kind of business law in Indonesia.
2. Skills : Fluent in making simple contracts and able to differentiate various types of business entities.
3. Attitude : discipline, cooperative, and appropriate communication.

Course content :

This course will be delivered in 16 sessions as follows:

Week	Topic
1	Introduction: Definitions and Concepts
2	Introduction to Agreements
3	Forms of Business Entities
4	Banking law
5	Securities Law

6	Guarantee Law
7	Review for mid test
8	**Mid Examination**
9	Insurance in Business Law
10	Financial institutions
11	Money Laundering
12	Domestic Investment and Foreign Investment
13	Introduction to Intellectual Property Rights
14	Business Dispute Resolution
15	Review for final test
16	**Final Examination**

Grading System

Course Evaluation :

As a general rule, students are evaluated based on the following criteria:

Final Examinations	35%
Mid-term Examinations	25%
Coursework and assignments	30%
Attendance	10%
TOTAL	100%

Evaluation elements are stated in quantitative forms, ranging from 0 to 100. The acceptable grade for LSPR undergraduate programme is **50 and above.** In the Letter Grade System, the quantitative grades mean:

Grade	Symbol	Conversion Value
90 – 100	A	4.0
85 – 89.99	A-	3.7
80 – 84.99	B+	3.3
75 – 79.99	B	3.0
70 – 74.99	B-	2.7
65 – 69.99	C+	2.3
60 – 64.99	C	2.0
50 – 59.99	C-	1.7
40 – 49.99	D	1.0
< 40	E	0

The student Grade Point Average (GPA) is organized into the following categories:

1. GPA of 0.00 – 1.99 = Fail
2. GPA of 2.00 – 2.49 = Pass
3. GPA of 2.50 – 2.99 = Credit
4. GPA of 3.00 – 3.49 = Merit
5. GPA of 3.50 – 4.00 = Distinction

Scheme of Work :

Session	Title/Topic	Area Discussion	Activities
1	Introduction: Definitions and Concepts	a. Definition of Law and Legal Purpose b. Understanding Economics and Business c. Understanding Economic Law and Business Law d. Business Law Resources e. Definition of Subject, Object, Occurrence / Events, Legal Actions and Relationships f. General Principles in Law	Lecturing
2	Introduction to Agreements	a. Meaning of Agreement b. Subject and Object of the Agreement c. Principles in Covenant Law d. Terms of the validity of the agreement e. Agreement Forms f. Agreement Drafting/ Contract Anatomy g. Default (Breaking Promise)	Lecturing and discussion
3	Forms of Business Entities	a. Private Business 1) Sole Proprietorship 2) Civil Guild 3) Firm (Fa) 4) CV (Commanditaire Vennottschap) 5) Limited Liability Company (PT) 6) Cooperative b. State Enterprises (Definition, Regulation, Establishment, Classification) c. Business Legality Licensing Agency d. Bookkeeping and Company Registration Mandatory e. Company Restructuring (Mergers, Acquisitions and Consolidation)	Lecturing and discussion
4	Banking law	a. Understanding & History of Bank b. Banking Settings	Lecturing

		c. Types of Bank d. Bank Establishment and Liquidation e. Bank Business Activities f. Aspects of Credit Law g. Legal Aspects of Sharia Banking h. Legal Aspects of Central Bank (Bank Indonesia)	
5	Securities Law	a. Definition of Securities b. Money Order c. Check and Bilyet Giro (B/G) d. Promissory Note e. Receipt f. Commercial Paper and Bonds	Study case and Discussion
6	Guarantee Law	a. Definition of Guarantee Law b. Classification of Debt Guarantees c. Borgtoch d. Pawn e. Fiduciary Guarantee (Understanding, Encumbrance, Registration, Preference, Assignment and Remove Fiduciary) f. Mortgage Rights (HT Objects and Subjects, Binding, Privileges, HT Removal, HT Execution) g. Mortgage	Lecturing
7	Review for mid test	Review for Mid Test	Lecturing and discussion
8	**Mid Term Examination**		
9	Insurance in Business Law	a. Definition of Insurance b. Insurance Arrangements c. Insurance company d. Insurance Business Activities e. Insurance Agreement f. Policy	Lecturing and discussion

10	Financial institutions	a. Definition and Settings b. Consumer finance c. Factoring d. Leasing e. Venture Capital	Lecturing
11	Money Laundering	a. Definition and Settings b. Money Laundering Process c. Sanctions for the Crime of Money Laundering d. Obligations of Financial Service Providers e. The role of PPATK f. Whistleblower & Witness Protection	Study case and discussion
12	Domestic Investment and Foreign Investment	Definition of Domestic Investment and Foreign Investment	Lecturing and discussion
13	Introduction to Intellectual Property Rights	All kind of Intellectual Property Rights in Indonesia.	Lecturing and discussion
14	Business Dispute Resolution	a. Definition of Outside Business Dispute Resolution Court b. Negotiation and Mediation c. Arbitration 1) Definition of Arbitration 2) Legal Basis and Reasons for Choosing Arbitration Board 3) Forms of Clauses in the Agreement Arbitration 4) Forms of Arbitration 5) Execution of Domestic Arbitration Award and Foreign Arbitration	Lecturing
15	Review for final test	Review for Final Test	Lecturing and discussion
16	**Final Examination**		

Guidelines

Midterm Exam Guideline **:** Written/Presentation/Projects

Final Exam Guideline **:** Written/Presentation/Projects

References

1. Andika Wijaya & Wida Peace Ananta, 2017, Hukum Bisnis Properti di Indonesia, Grasindo, Jakarta.
2. Bambang Daru Nugroho, 2017, Hukum Perdata Indonesia (Integrasi Hukum Eropa Kontinental Ke Dalam Sistem Hukum Adat dan Nasional), Refika Aditama, Bandung.
3. Danang Sunyoto & Wika Harisa Putri, 2016, Hukum Bisnis, Pustaka Yustisia, Jakarta.
4. Rudyanti Dorotea Tobing, 2015, Aspek-aspek Hukum Bisnis Pengertian, Asas, Teori dan Praktik, LaksBang Justitia, Surabaya.
5. Wahyu Utami & Yogabakti Adipradana, 2017, Pengantar Hukum Bisnis Dalam Perspektif Teori dan Praktiknya di Indonesia, Jala Permata Aksara, Jakarta.

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